

The SBA 504 Refi loan program is a strategic debt restructuring solution that helps banks and small business borrowers, especially during an economic downturn. SomerCor, an SBA Certified Development Company, works with you to access the 504 Refi. It is a win-win for banks and borrowers.

THE BENEFITS OF THE SBA 504 REFI PROGRAM

BANK ADVANTAGES

- Lower lending risk
- Expand credit box
- Diversify and strengthen loan portfolio
- Increase liquidity
- Retain and grow business clients

Eligibility Guidelines

- Property must be minimum 51% owner-occupied and meet all other SBA 504 eligibility guidelines
- Business and existing loan must be at least 2 years old
- Payments must be current for the last 12 months (deferments related to COVID are acceptable)
- At least 85% of existing loan must have been for SBA 504-eligible purposes
- Government guaranteed loans are not eligible to be refinanced
- Up to 20% of the appraised value can be used for cashout for other business expenses

BORROWER ADVANTAGES

- Improve cash flow
- Lower monthly mortgage payment
- Cash out for eligible expenses
- 20 or 25 year fixed, low interest rate
- Loan payment predictability

Refinance Loan Highlights

- Multiple loans can be consolidated and/or refinanced
- Maximum 90% LTV with no cash-out
- Maximum 85% LTV with cash-out for eligible operating expenses (i.e. wages, inventory, and utilities)
- Bank will be at a favorable 1st position LTV
- Below-market interest rate

August 2020 Interest Rate

25 Year 2.27%

Well Below **Market**

20 Year **2.21**%

Rates include monthly servicing fees to CDC, SBA, and central servicing agent; based on SBA FY20 fees.

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